

patagonia®

Group Sales Ordering Guidelines

1. How to Order

All orders must be placed on the Group Sales B2B website, Elastic. This website has our most up-to-date assortment and availability. Inventory shown on www.patagonia.com does not reflect Group Sales inventory. Due to limited inventory, orders may be placed within the current calendar month but not beyond that. We highly encourage purchasing gear that we currently have in stock.

2. Pricing

Wholesale (50% off MSRP) *refrain from discussing pricing with anyone outside of your organization*. Select technical and Workwear items have a discount less than 50%, ask for pricing. Children's gear is sold at full MSRP.

3. Order Minimum

10 total units: for bulk orders. Orders can have up to 5 different style/color combinations.

4. Logo Application

Please refer to the Responsible Branding Guidelines.

5. New Orders

All orders are approved on a project by project basis. Client information is required prior to placing a new order. Orders must be submitted on the Group Sales B2B site. Order requests and processing may take 48+ hours. A confirmation receipt of your order acknowledges receipt but does not constitute acceptance of such order. **Orders remain subject to acceptance until shipped.** Personal orders for employees or clients are not accepted.

6. Add-On Orders

Add-on orders are allowed within 60 days of the original order for items of the same style and color. After 60 days, new bulk orders must meet a 10 unit minimum.

7. Sample Orders

We recommend ordering sizing samples. No minimum, 10 unit maximum. Returnable in new condition, tags attached, within 90 days. Return authorization form is required. Return shipping costs are not included.

8. Bulk Order Returns

Bulk order returns are subject to approval within 30 days of shipment and a 15% re-stock fee will apply. Co-branded items are final sale; no returns or exchanges will be accepted.

9. Product Care

All Patagonia items are backed by our Ironclad Guarantee. Check out our [IFIXIT care guide](#). Repair requests can be made through your service team or online at www.patagonia.com. For warranty replacements, gear must be shipped back for review before a replacement is sent.

10. Processing and Shipping

Standard shipping rates apply. You may add one company shipper number to your account. Client shipper numbers or accounts cannot be billed to. Warehouse processing is 1-3 business days. Standard transit times are up to 7 business days. Same day shipping requests must be submitted by 9am PST and are not guaranteed. All products ship from Reno, NV. Groups Sales only operates within the boundaries of the US. *Shipping international voids warranty and is prohibited.*

11. Distribution

Withholding client information may result in delay or cancellation of the order. Patagonia also prohibits reselling of Patagonia Products unless expressly authorized in writing. Resell of Patagonia products to other distributors, ASIs' or resellers is prohibited. **By placing orders with Patagonia, you are agreeing to these terms.** Failure to comply may result in account termination.